Matthew Wayne McCarter

Office
Department of Management
1 UTSA Circle
San Antonio, TX 78249
University Tel: 210.458.8297
Personal Tel:
University email: matthew.mccarter@utsa.edu
Personal email:

Education

Ph.D.	2009	Business Administration	University of Illinois, Urbana
B.S.	2005	Management	Brigham Young University

Academic Appointments

Associate Professor (with tenure), College of Business, University of Texas, San Antonio
2015–*Present*
Assistant Professor, College of Business, University of Texas, San Antonio
2013–2015

Wang–Fradkin Assistant Professor, Argyros School of Business, Chapman University
2011–2013
Assistant Professor, Argyros School of Business, Chapman University
2009–2013

Visiting John Angus Erskine Fellow, School of Business and Law, University of Canterbury
2017
Research Affiliate, Economic Science Institute, Chapman University
2013–*Present*

Research Interests

Social dilemmas
Conflict management
Decision making processes
Collaboration
Cooperation

Peer-Reviewed Journal Publications
(§ Former doctoral student, † Doctoral student, ‡ Undergraduate student)

1. McCarter, M.W., Wade-Benzoni, K., Kamal, D.F., †Bang, M., †Hyde, S., and ‡Maredia, R. (2019). Models of intragroup conflict in management: A review. Journal of Economic Behavior and Organization In Press.

2. McCarter, M.W., and Winn, A. (2019). The rational irrationality of auction fever: Evidence from Amazon.com gift cards, consumer products on eBay, and the behavioral laboratory. Journal of Marketing Behavior 4(1), 57-101.

3. McCarter, M.W., Clark, J.R., Kamal, D.F., and Winn, A. (2018). Like a jar of flies? A study of self-control in an organizational social dilemma with large stakes. PLoS ONE 13(12) e0207808.

4. DeSantis, M., McCarter, M.W., and Winn, A. (2018). Land assembly with taxes, not takings. Applied Economics Letters 26(7), 604-607.

5. Winn, A. and McCarter, M.W. (2018). Who's holding out? An experimental study of the benefits and burdens of eminent domain. Journal of Urban Economics 105(3), 176-185.

6. Caldera, M., McBride, M., McCarter, M.W., and Sheremeta, R.M. (2017). A study of the triggers of conflict and emotional responses. Games 8(2) 1-12.

7. Fawcett, S.E., McCarter, M.W., Webb, G.S., Fawcett, A.D., and Magnan, G.M. (2015). Why supply chain integration fails: The socio-structural view of resistance to collaboration strategies. Supply Chain Management: An International Journal 20(6) 648-663.

8. Corgnet, B., Hernán-González, R., and McCarter, M.W. (2015). The role of the decision-making regime on cooperation in a workgroup social dilemma: An examination of cyberloafing. Games 6(4) 588-603.

9. Caza, A., McCarter, M.W., and Northcraft, G.B. (2015). Performance benefits of reward choice: A procedural justice perspective. Human Resource Management Journal 25(2) 184-199.

10. McCarter, M.W., Samek, A., and Sheremeta, R. (2014). Divided loyalists or conditional cooperators? Creating consensus about cooperation in multiple simultaneous social dilemmas. Group and Organization Management 39(6) 744-771.

11. McCarter, M.W., and Kamal, D. (2013). Recognizing and resolving social dilemmas in supply chain public-private partnerships. Journal of Business Logistics 34(4) 357-369.

12. McCarter, M.W., and Bonner, B.L. (2013). Glad tidings and grave warnings: The role of advice on cooperation in public goods social dilemmas with value uncertainty. Organization Management Journal 10(1) 1-18.

13. McCarter, M.W., and Sheremeta, R. (2013). You can't place old wine in new bottles: The effect of newcomers on efficient coordination in groups. PLoS ONE 8(1) e55058.

14. Budescu, D.V. and McCarter, M.W. (2012). It's a game of give and take: Modeling behavior in a give-or-take-some social dilemma. Group Processes and Intergroup Relations 15(5) 649-667.

15. McCarter, M.W., Mahoney, J.T., and Northcraft, G.B. (2011). Testing the waters: How collective real options manage the social dilemma of strategic alliances. Academy of Management Review 36(4) 621-640.

16. McCarter, M.W., Budescu, D.V., and Scheffran, J. (2011). The give-or-take-some dilemma: An empirical investigation of a hybrid social dilemma. Organizational Behavior and Human Decision Processes 116(1) 83-95.

17. McCarter, M.W., Rockmann, K.W., and Northcraft, G.B. (2010). Is it even worth it? The effect of loss prospects in the outcome distribution of a public goods dilemma. Organizational Behavior and Human Decision Processes 111(1) 1-12.

18. McCarter, M.W., and Caza, A. (2010). Toward a theory of reinstatement: Seven motivations for reinstatement as relationship repair. Employee Responsibilities and Rights Journal 22(4) 279-295.

19. McCarter, M.W., and Caza, A. (2009). Using audience response systems in organizational research [An empirical example with social dilemmas]. Journal of Management and Organization 15(1) 122-131.

20. Fawcett, S.E., Magnan, G.M., and McCarter, M.W. (2008). The bridges, barriers, and benefits to supply chain management. Supply Chain Management: An International Journal 13(1) 35-48.

21. Fawcett, S.E., Magnan, G.M., and McCarter, M.W. (2008). Supply chain alliances and social dilemmas: Bridging the barriers that impede collaboration. International Journal of Procurement Management 1(3) 318-342.

22. Fawcett, S.E., Magnan, G.M., and McCarter, M.W. (2008). Three-stage implementation model for supply chain collaboration. Journal of Business Logistics 29(1) 93-112.

23. Fawcett, S.E., and McCarter, M.W. (2008). Behavioral issues in supply chain collaboration: Communicating the literature via interactive learning. International Journal of Integrated Supply Management 4(2) 159-180.

24. Gubler, W.K., McCarter, M.W., Seawright, K.K., and Zhang, Y. (2008). Service recovery in transition economies: Russia and China. Managing Global Transitions 6(1) 23-51.

25. McCarter, M.W., and Northcraft, G.B. (2007). Happy together? Some insights from viewing managed supply chains as social dilemmas. Journal of Operations Management 25(2) 498-511.

26. Fawcett, S.E., Osterhaus, P., Magnan, G.M., Brau, J.C., and McCarter, M.W. (2007). Information sharing and supply chain performance: The role of connectivity and willingness. Supply Chain Management: An International Journal 12(5) 358-368.

27. Fawcett, S.E., and McCarter, M.W. (2006). The supply chain puzzle game: Highlighting behavioral issues in supply chain management. Decision Sciences Journal of Innovative Education 4(2) 337-342.

28. McCarter, M.W., Fawcett, S.E., and Magnan, G.M. (2005). The effect of people on the supply chain world: Some overlooked issues. Human Systems Management 24(3) 197-208.

Book Chapters, Periodicals, and Reports

29. McCarter, M.W., Fawcett, S.E., and †Wooldridge, C.D. (2018). How alliance managers are like blind men describing an elephant: Investigating resource pooling and value asymmetries. In J. Price and C. Blanc (eds.) Social integration: Predictors, practices, and obstacles, pp. 89-117. Hauppauge, NY: Nova Publishers.

30. Winn, A., McCarter, M.W., and DeSantis, M. (2018). Land assembly without eminent domain: Laboratory experiments of two tax mechanisms. Mercatus on Policy March 1-5.

31. Ogden, J.A., and McCarter, M.W. (2004). Better buyer-supplier relationships and increased value through supply base reduction and supplier performance measurement. Practix 8(December) 1-6.

Refereed Conference Proceedings

32. §Luse, W., and McCarter, M.W. (2017). Testosterone and performance in groups with reciprocal and pooled interdependence structures (abstract). Academy of Management Proceedings, 16,481.

33. McCarter, M.W., and Kamal, D.F. (2013). Fences, lifeboats, and gridlock: A social dilemma approach to public-private partnerships (abstract). Academy of Management Proceedings, 11,644.

34. McCarter, M.W., Kopelman, S., Turk, T., and Ybarra, C. (2012). How anticommons resources emerge in organizations. Academy of Management Best Paper Proceedings.

35. Caza, A., McCarter, M.W., ‡Hargrove, D., and ‡Wad, S. (2009). Psychological capital and observer attributions and responses in negotiation. Academy of Management Best Paper Proceedings.

Research in Progress

1. McCarter, M.W., Kopelman, S., Turk, T., and Ybarra, C. The emergence of the tragedy of the anti-commons in organizations. Under second round of review at Negotiation and Conflict Management Research.

2. Thornton-Lugo, M., McCarter, M.W., Clark, J.R., §Luse, W., †Heydarifard, Z., †Huang, L.S.R., and †Hyde, S.J. Makeup calls in organizations. First revision requested at Journal of Applied Psychology.

3. §Luse, W. and McCarter, M.W. The effect of testosterone exposure on organizational behavior. First revision requested at Journal of Organizational Behavior.

4. McCarter, M.W., Winn, A., and Croson, R.T.A. A study of multiple simultaneous dealing making. Targeting Human Relations.

5. †Hargrove, D., Caza, A. and McCarter, M.W. The social psychology of psychological capital. Targeting Journal of Management.

6. DeSantis, M., McCarter, M.W., and Winn, A. Land assembly without eminent domain: Laboratory experiments of alternative tax mechanisms. Targeting Journal of Urban Economics.

7. DeSantis, M., McCarter, M.W., and Winn, A. An alternative tax mechanism to eminent domain for land assembly: An experimental approach. Targeting Economics Letters.

8. †Hyde, S., †Bachura, E., McCarter, M.W., and Sanders, G.W. The role of deception from CEOs on analyst recommendations. Targeting Strategic Management Journal.

9. McCarter, M.W., Sheremeta, R., and Samek, A. Constellation interdependence, trust, and cooperation in alliance partnerships: An experimental approach. Targeting International Journal of Operations and Production Management.

10. Kamal, D.F. and McCarter, M.W. An investigation about when compassion organizing leads to suffering. Targeting Academy of Management Review.

11. McCarter, M.W., and Winn A. Stakes and self-control in organizational decision making: The case of auction fever in English and penny auctions. Working paper.

12. Caldara, M., McBride, M., McCarter, M.W., and Sheremeta, R. The (de)escalation of conflict: An experimental approach. Working paper.

13. A study of pubertal testosterone exposure and interdependence structure in work teams in the National Basketball Association and behavioral laboratory (with §Luse, W., Schneider, A., Thornton-Lugo, M., and Marlow, S.). Working project.

14. A study of leader emergence in self-managed teams (with §Luse, W. Marlow, S., †Thomas, K., and Thornton-Lugo, M.). Working project.

15. A study of backlash in self-managed teams (with §Luse, W. Marlow, S., †Thomas, K., and Thornton-Lugo, M.). Working project.

Honors

Richard S. Howe Outstanding Undergraduate Teaching Award, University of Texas at San Antonio, April 2017.

Academy of Distinguished Teaching Scholars Inductee, University of Texas at San Antonio, September 2016.

Regents' Outstanding Teaching Award, University of Texas System, April 2016.

Ascendant Scholar Award, Western Academy of Management, 2012.

Grants and Other Funding

External

Alternative property regimes for navigating the tragedy of the anticommons. Research commissioned by the Mercatus Center, George Mason University, 2016. Co-principal.

Eminent domain and efficient land assembly: An experimental approach to the tragedy of the anticommons. Research grant from International Foundation of Experimental Economics, 2013-2014. Co-principal.

When compassion organizing leads to suffering. Research grant from Ralph W. Leatherby Center for Ethics, 2013. Co-principal.

The effect of incentives on auction fever. Funding received courtesy of Donald R. Booth from the Charles C. Koch Foundation, 2012.

Internal

Constellation interdependence, trust, and cooperation in alliance partnerships: An experimental approach. Internal Research Awards Grant from the Office of the Vice President for Research, University of Texas at San Antonio, 2019.

Dean's Summer Research Award, College of Business, University of Texas at San Antonio, July 2018.

Guilt and atonement: A study of makeup calls in Major League Baseball. Internal Research Awards Grant from the Office of the Vice President for Research, University of Texas at San Antonio, 2018. Co-principal.

Julian Simon in the conversation of social dilemma science. Seed money to assist development leave from the Office of Research, College of Business, University of Texas at San Antonio, 2017. Co-principal.

It's a trap! Examining the relationship between self-control and population growth in the 18th century Swedish commons. Internal Research Awards Grant from the Office of the Vice President for Research, University of Texas at San Antonio, 2017. Co-principal.

Alternative property regimes for navigating the tragedy of the anticommons. Seed money from the Office of Research, College of Business, University of Texas at San Antonio, 2016. Co-principal.

Navigating holdouts without eminent domain: An experimental approach. Internal Research Awards Grant from the Office of the Vice President for Research, University of Texas at San Antonio, 2016. Co-principal.

Academic Professional Activities

Referee (selected)

Organization Science, Organizational Behavior and Human Decision Processes, Psychological Science, Journal of Operations Management, Journal of Management Studies, Decision Sciences, International Journal of Production Economics, Journal of Public Economics, Group and Organization Management, Journal of Management Inquiry, Group Dynamics, Journal of Supply Chain Management, European Economic Review, Managerial and Decision Economics, and Journal of Economic Behavior and Organization.

Selected Conference and Symposium Presentations

Academy of Management

Testosterone exposure and decision making 2017 & 2018, Practical significance in management theory 2014, Social dilemmas in public private partnerships 2013. Emergence of anti-commons resources 2012, Real options in social dilemmas 2010, Advice taking in social dilemmas 2010, Reinstatement as relationship repair 2008, Value uncertainty in social dilemmas 2008, Social dilemmas in supply chains 2006.

International Association of Conflict Management

18th century Swedish commons 2018, Constellational interdependence and cooperation 2018, Eminent domain and the anti-commons 2016, Auction fever and rational irrationality 2016, Cyberloafing and leadership 2014, Asymmetry in social dilemmas 2012, Emergence of anti-commons resources 2012, Advice-taking in social dilemmas 2010.

Sample Institutions for Invited Presentations

University of South Florida at Tampa, Brigham Young University at Provo, University of California at Riverside, University of Canterbury, and University of Nebraska at Omaha.

External Media Coverage

To buy health insurance now or wait for Trump to repeal Obamacare? *News 4 NBC*, November 10, 2016.
Are You Cyberloafing? *107.1 KTSA Radio*, January 20, 2016.
'Cyberloafing' and the workplace. *KSTX Texas Public Radio*, January 20, 2016.
There's a productive way to approach wasting time online. (By Susmita Baral). *Quartz.com,* August 28, 2016.
Is cyberloafing syndrome keeping you stuck? *Aarp.org*. April 12, 2016.
Cyberloafing at the office? UTSA management expert has the solution. *1200 WOAI Radio*, January 19, 2016.
Navigating cyberloafing in the workplace. *KSAT ABC News 12*, January 19, 2016.
Motivating your employees through choice. *BYU Radio*, July 27, 2015.
Employee benefits boost help companies, too. *San Antonio Express–News,* November 24, 2015.
The paperclip project. *KABB Fox News 29*, April 18, 2014. [News TV Broadcast.]

Battered Women's Shelter Gets Unusual Gift from UTSA Students. *1200 WOAI News Radio*. April 18, 2014.

Adding New Members to Group Increases Distrust among Older Members, Impacts Coordination, *Science News*, *ScienceDaily*, January 30, 2013.

First we try, then we trust, *The Source from the National Association of Purchasing Management*, NAPM, San Fernando Valley, California, September 2010.

Spreading the Wealth, *National Affairs,* March 26, 2010.

Chapman Business Professor on Toyota Woes: Trust is Fragile, *Orange County Register*, February 24, 2010.

Dissertation Committees

Name *[Status]*	*Year*	*Chairperson*
William Luse [University of LaVerne]	2018	Matthew McCarter
Deeksha Munjal [Thesis to be defended]	Current	Huy Le/Meghan Thornton
Liyao Pan [Proposal to be defended]	Current	Matthew McCarter
Steven Hyde [Proposal to be defended]	Current	Matthew McCarter/Wm. Gerry Sanders

Teaching

University of Canterbury, New Zealand

Corporate Social Responsibility, Undergraduate

University of Texas, San Antonio

Effective Negotiation, EMBA and MBA
Management and Organizational Behavior, MBA
Organizational Leadership, MBA

Introduction of Organizational Theory, Behavior, and Management, Undergraduate

Negotiation, Influence, and Capstone Course, Leadership Institute at Center for Professor Excellence, Executive Education
Negotiation, Executive Development Program for Emerging Health Leaders, Executive Education
Firstmark Credit Union, Executive Education
TowerJazz, Executive Education
Spectrum Reach, Executive Education
Phi Mu, Executive Education
Healthcare Financial Management Association, Executive Education
Tesoro, Executive Education

Texas State Department of Insurance, Executive Education

Chapman University

Negotiation, EMBA
Designing and Managing the Value Creating Organization, MBA

Principles of Management, Undergraduate

Northrup Grumman, Executive Education
Institute of Supply Management, Executive Education
Economic Science Institute, Executive Education
National Association of Purchasing Managers, Executive Education
Law and Economics Center of George Mason University, Executive Education

University of Illinois, Urbana

Negotiation in HR, MHR

Introduction to organizational behavior and management, Undergraduate

Service

Academy of Management

Reviewer 2005–Present, New Doctoral Student Consortium Discussant 2013–2014, Session Chair 2014, Adopt a New Member Program Volunteer 2010–2011, Volunteer at New Doctoral Student Consortium 2006

International Association of Conflict Management Conference

Reviewer 2009–Present, Session Chair at Annual Conference 2010, 2014 & 2016

Associate Editor: Sustainability
Action Editor: Sage Open Journal

University of Texas, San Antonio

Leadership

Doctoral Program Director for Department of Management, Fall 2018–Present.
Chair of Departmental Faculty Review Advisory Committee, Spring 2017.
Co–designer (with Jonathan R. Clark) of Management and Research Seminar (MARS), Began Spring 2016 and is ongoing.
Chair of Executive Masters' of Business Administration Leadership Award Committee, Spring 2016.

Assessment of Learning Coordinator for Management HR and General Management, 2015–2018.

Membership

Graduate Council, Fall 2018–Present.
Faculty Annual Evaluation Committee, 2018.
Department Tenure and Promotion Committee, 2015–Present.
Doctoral Student Admissions Committee, 2013–Present.
PhD Qualifying Exam Committee Member, Translational Science PhD Program, UT System. Fall 2015–Present.
Minnie Stevens Piper Professor Award Committee, 2017–Present.
Undergraduate Course Design Committee, 2014.
Doctoral Qualifying Exam Committee, 2013 and 2015.
Executive MBA Course Design Committee, Center for Professional Excellence, Fall 2018.
Promotion and Tenure Forum Panelist, Spring 2016–Fall 2017.
Executive Programs Committee (EMBA), 2015–2018.
MBA Programs Committee Member, 2014–2018.
Internal Grants Fund Committee, 2013–Present.
Website Redesign Committee, 2015–2016.
Regents Outstanding Teaching Award's Portfolio Assessment and Awards Committee, Fall 2016–Spring 2017.
Member of Pedagogy and Innovation Committee, Academy of Distinguished Teachers, Fall 2016–Spring 2017
Faculty Advisor, Phi Mu Fraternity, Spring 2015–Spring 2017.

Chapman University

Senate Representative, Argyros School of Business, 2011–2013.
Experiment and Web Software Search Committee, 2011–2012.
Student Independent Study Advisor, Argyros School of Business, 2010–2011.
Management and Strategy Faculty Search Committee, 2009–2012.

Membership in Academic Organizations

Academy of Management
International Association of Conflict Management

Professional References

Dr. Xiao-Ping Chen
Philip M. Condit Endowed Chair
Foster School of Business
University of Washington
Tel: 206.543.2265
xpchen@uw.edu

Dr. Rachel T.A. Croson
Dean & MSU Foundation Professor
College of Social Science
Michigan State University
Tel: 517.355.6675
crosonra@msu.edu

Dr. Gerardo Okhuysen
Professor
Paul Merage School of Business
University of California, Irvine
Tel: 949.824.6360
gerardo.okhuysen@uci.edu